





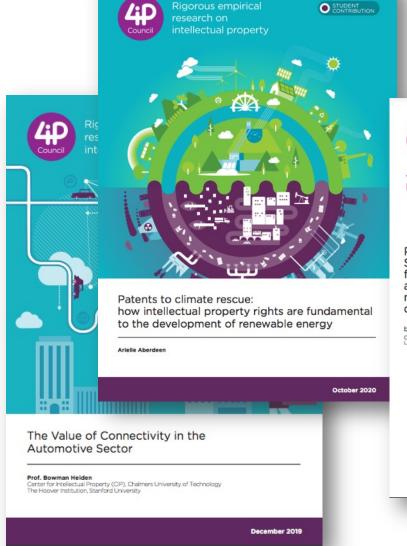
How to protect your business and increase its value with trademarks and designs?

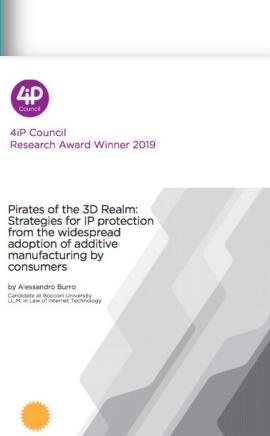
Host: Claudia Tapia, Chairperson, 4iP Council

#### **Presenters:**

- Kate O'Rourke, Partner and Head of Trade Marks at Mewburn Ellis LLP, England
- Mascha Heidelberg, Junior Partner and Certified IP Lawyer at Müller Schupfner & Partner, Hamburg, Germany
- Sandra Sophia Redeker, Partner in the Intellectual Property group at SKW Schwarz and co-managing partner Berlin office







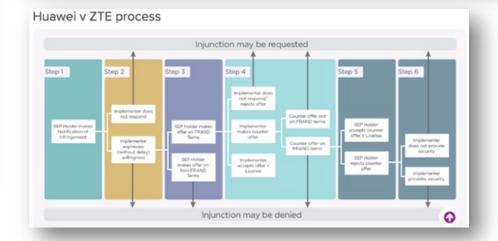


#### National Courts Guidance

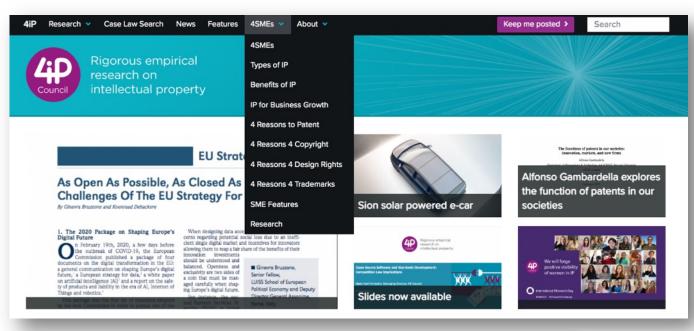
#### Negotiating Licenses for Essential Patents in Europe

Increased clarity provided on the principles established by the Court of Justice of the European Union in Huawei v ZTE.

The Court of Justice of the European Union clarified, in Huawei v ZTE (Case No. C-170/13), European law relating to the availability of injunctive relief for infringements of FRAND-based standard essential patents. In doing so, the Court provided a legal framework focused on the good faith



26 April 2021







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## INTA, the International Trademark Association.

INTA a global association of brand owners and professionals dedicated to supporting trademarks and related intellectual property (IP) to foster consumer trust, economic growth, and innovation.

We organize education events, advocate for better legislation and practices on IPRs and provide resources.

Our membership comprises nearly 6,500 organizations from 185 countries. The organizations represent more than 34,350 professionals, including brand owners from corporations of all sizes -major corporations and small- and medium-sized enterprises.

We also have law firms, nonprofits, government agency members, professors, and law students.

More on <a href="https://www.inta.org/resources/for-smes/">https://www.inta.org/resources/for-smes/</a> for practical information and tutorials tailored made for SMEs.



### How to protect your business and increase its value with trademarks





Kate O'Rourke

Chartered Trademark Attorney, Solicitor, Head of Trademarks & Partner, Mewburn Ellis, London

Chair of the INTA Pro Bono Subcommittee, which supports the INTA Pro Bono Clearinghouse



Mascha Heidelberg, LL.M. Eur., LL.M (Houston)

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Sandra Sophia Redeker

Rechtsanwältin [Attorney at Law] Partner, SKW Schwarz, Berlin

Member of the INTA Pro Bono Committee Term 2018/19.

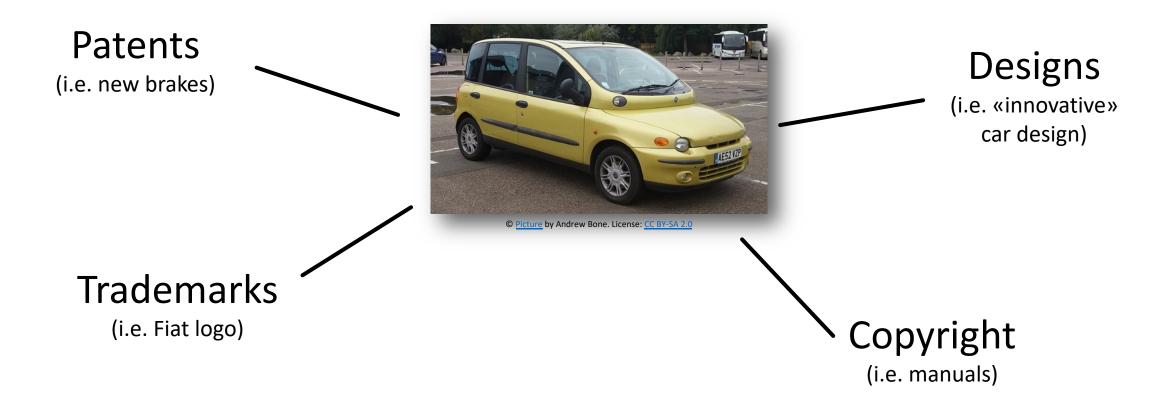
#### Part I

# A brief introduction to Trademarks and other IP Rights

### Why bother?

A well protected product increases company value and secures its future! \*

\*See: Stephen Key, Forbes, 2019 (https://www.forbes.com/sites/steph enkey/2019/03/27/8-strategies-to-strengthen-your-business-using-intellectual-property/)



### Kinds of IP – Without registration

- Some IP is created automatically
  - Confidential information (trade secrets)
  - Copyright
  - Unregistered design right
  - Unregistered trademark rights



### **Kinds of IP - Registration**

• For others, action is needed to bring them into

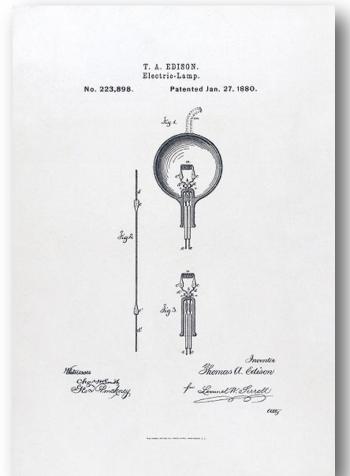
existence

- Registered trademarks
- Registered designs
- Patents





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### What may be protected?

#### **Patents**

- Protect how something works
- Novel, inventive, and industrially applicable inventions
- Absolute right to exploit commercially for 20 years in exchange for disclosure

#### Registered Designs

- Protect how something looks
- New and individual appearances of a product
- Absolute protection for 25 years (community designs)

#### Registered Trademarks

- Protect "designation of origin", reputation –
   'brand'
- Any sign, capable of being graphically represented and of distinguishing goods & services
- Absolute protection, unlimited time

#### Copyright

- Protects expression of ideas, literary works, computer programs
- (Fixed) original "literary and artistic works"
- Absolute protection for life of author + 70 years
   (EU)

#### Part II

# **Today's Focus: Trademarks & Designs**

#### **Trademark Functions**

#### (Registered) Trademarks

- Distinguish you from competitors
- Enable your customers to identify your quality products
- Protect your reputation
- As a consequence, strengthen and boost your company!



### **Trademark (Definition)**

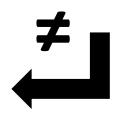
Exemplary Definition in Art. 3 Dir. (EU) 2015/2436:

A trademark may consist of any signs, in particular words, including personal names, or designs, letters, numerals, colours, the shape of goods or of the packaging of goods, or sounds, provided that such signs are capable of:

- (a) distinguishing the goods or services of one undertaking from those of other undertakings; and
- (b) being represented on the register in a manner which enables the competent authorities and the public to determine the clear and precise subject matter of the protection afforded to its proprietor.
- → No trademark without defined goods or services!







### **Types & Forms of Trademarks**







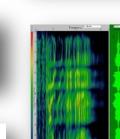
- Word/Figurative/Combination
- Slogans
- 3D Mark
- Color
- Sound
- Smell
- Hologram
- Tactile mark
- Movement Mark
- Other











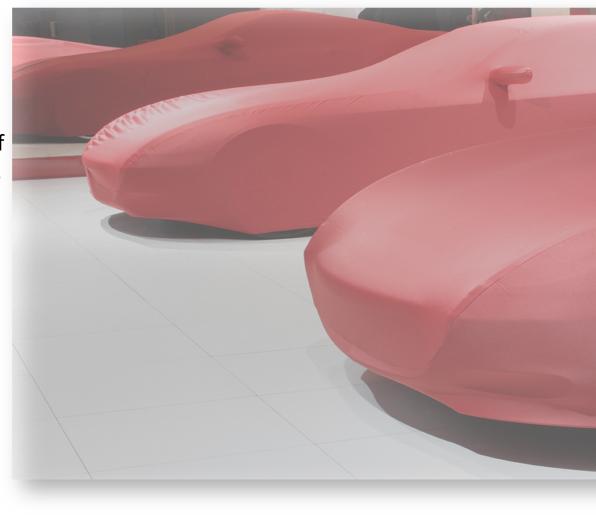






### **Another option: Registered Designs**

- Potential Trademarks and Registered Designs may have something in common and may be an addition/alternative to each other.
- 'design' may comprise the appearance of the whole or a part of a product resulting from the features of, in particular, the lines, contours, colours, shape, texture and/or materials of the product itself and/or its ornamentation;
- Must be new and individual
- Differences to trademark: Independent from goods & services, ends after term, does not identify "a source"
- Consideration: Narrow(er) scope of protection vs. lower costs



### **Designs: Forms & Types**







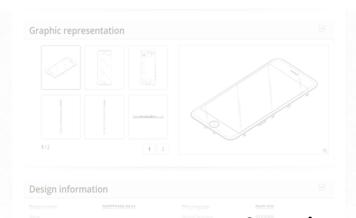


**Packaging** 





Clothing



**Designs come in various forms/types:** 





Jewellery

**Patterns** 





Functional and ornamental items



**Buildings** 

### **Getting an IP right registered – Four Questions**



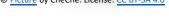
#### I. What?

Do I need a trademark or a design?

#### II. Any problems?

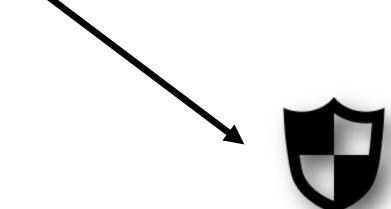
Make a clearance search!

© <u>Picture</u> by Christopher T. Howlett. License: CC BY 3.0



#### III. Form?

Word/Figurative/Other Trademark?



#### IV. For what (Trademarks only)?

Define goods & services for protection.

#### V. Where?

- National
- International (Worldwide, EU)

### IP registered, what's next?

You are not done: A registered IP right needs maintenance!

- Should be used ("Use, don't lose!")
- Should be enforced against infringers
- May need market monitoring structures
- Optional: File customs application for effective antiproduct-piracy measures







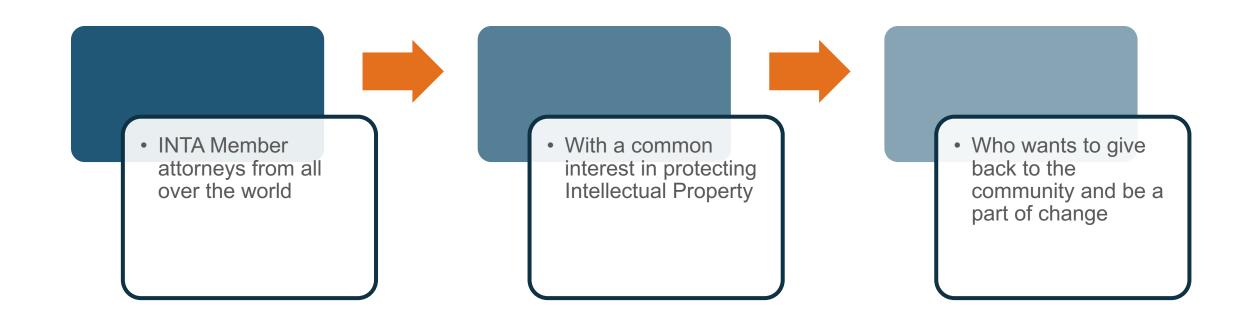
memberoperations@inta.org

# What is the Pro Bono Clearinghouse?

- The goal of the Clearinghouse is to bolster the protection of trademarks by matching the formidable abilities of INTA's attorney members, acting on a pro bono basis, with the needs of low-income clients, small to medium enterprises, not-for-profit, and nonprofit or charitable organizations.
- The Clearinghouse is limited to trademark-related pro bono cases.



#### Who Are We?





# Who is Eligible?

Individuals

Non-profit

Small to Medium Enterprises

Not-for-profit



# Pro Bono Virtual Legal Clinic: June 15, 2021

- The INTA Pro Bono Committee is pleased to announce that its upcoming virtual legal clinic will take place on **Tuesday**, **June 15**, **2021** at 11AM EST. This online program is a singleday event, designed like a walk-in legal clinic where qualified applicants from anywhere in the world can consult with volunteer trademark attorneys on an individual pro bono basis with personalized advise.
- Attorney volunteers will be available to answer legal questions, explain the trademark registration process, and direct applicants to local services that might be able to further assist them at the conclusion. The one-hour clinic will be limited in scope to trademark clearance and prosecution matters.
- It is anticipated demand for this clinic will be high, so applicants must register in advance.

ssutton@inta.org



### **Learn More**

**Visit our Pro Bono Website** 

www.inta.org/resources/probono-clearinghouse









# Thank you Q & A

#### Forthcoming webinars - registrations open on 4ipcouncil.com

18 May 2021, 16.00-17.00 CEST	As Open As Possible, As Closed As Needed: Challenges Of The EU Strategy For Data	<ul> <li>Ginevra Bruzzone, Senior Fellow, LUISS School of European Political Economy and Deputy Director General Assonime</li> <li>Prof. Koenraad Debackere, Department of Management, Strategy and Innovation &amp; ECOOM Research Center, KU Leuven R&amp;D</li> </ul>
8 June 2021, 10.00-11.00 CEST	EUIPO-4iP webinar: IP licensing  – Best practice and common pitfalls	<ul> <li>Mark Snelgrove, Partner - IP Solicitor, Potter Clarkson + an SME representative (tbc)</li> </ul>